

**Surat Penawaran Penyedia
PT. Geo Trans Mandiri**



Geo Trans

PT. GEO TRANS MANDIRI
River, Sea and Land Transportation

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Komp. Kelapa Gading Square Blok H/56 A,
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Web : www.geotransmandiri.com

Pool : Jl. Pegangsaan II No. 70 Semper, Tanjung Priok – Jakarta Utara



Jakarta, 31 Oktober 2024

Ref: 191/MKT/GTM/X/2024

Kepada Yth:

PT. Wijaya Karya (Persero) Tbk

Proyek Pembangunan Jetty 1 TBBM Manggis, Bali
Bali Timur

Up : Bapak Ferry Rizky Adhi Pratomo

Perihal : Penawaran Harga Pengiriman Steel Pipe dari Cigading & Surabaya Tujuan Proyek Pembangunan Jetty 1 TBBM Manggis, Bali Timur

Dengan hormat,

Sehubungan dengan adanya rencana pengiriman Steel Pipe dari Cigading & Surabaya Tujuan Proyek Pembangunan Jetty 1 TBBM Manggis, Bali Timur, dengan ini kami sampaikan Penawaran Harga Port to Port sebagai berikut:

Shipment 1: Surabaya – Manggis 180 Feet 617 Tons	Rp. 1.409,- / Kg
Shipment 2: Surabaya – Manggis 230 Feet 1.597 Tons	Rp. 710,- / Kg
Shipment 3: Surabaya – Manggis 180 Feet 818 Tons	Rp. 1.068,- / Kg
Shipment 1: Cigading – Manggis 230 Feet 1.245 Tons	Rp. 1.052,- / Kg

Note :

- Free Demmorage (Lama Waktu Muat & Bongkar) : 5 Hari
- Biaya Demmorage 22.000.000 / Hari untuk 180 Feet
- Biaya Demmorage 25.000.000 / Hari untuk 230 Feet

Harga tersebut meliputi:

1. Biaya Danage, Terpal & Lashing
2. Asuransi Barang
3. Biaya pengapalan dari Cigading & Surabaya ke Manggis Bali
4. IMS / Supervisi
5. Kordinasi Izin Bongkar

Demikian penawaran dari kami atas perhatiannya kami ucapkan terima kasih.

Hormat Kami



Taufan Irfandi

**Surat Penawaran Penyedia
PT. deugro Indonesia**



PT. deugro Indonesia

Talavera Office Park
27th floor Suite #05
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Talavera Office Park, 27th floor Suite #05,
Jl. TB. Simatupang Kav.22-26, Jakarta Selatan 12430

To:

PT. WIJAYA KARYA (Persero) Tbk.

Proyek Pembangunan Jetty 1 Baru IT Manggis

JL. D.I. Panjaitan Kav. 9-10,

Jakarta 13340

Attn. Mr. Deddi Franky Sinaga, Project Manager

Quote No. 873-DJKT2024/X/TRA – REV2

MARINE TRANSPORTATION FOR INTEGRATED TERMINAL MANGGIS PROJECTS

Dear Sir,

Based on negotiation meeting on 13 February 2025 regarding Transportation Services using Cargo Barge Ex. SPINDO Pasuruan (3 shipments) and Ex. KHI Cilegon (3 shipments) and our previous offering letter No. 873-DJKT2024/X/TRA – REV1 dated on 12 February 2025, please find our update confirmation revision as follows:

Final Price:

Total FIOST Freight from IDR 6.600.000.000, - become **IDR 6.275.000.000, -** (says **six billion two hundred seventy-five million rupiah**) and still subject to:

- PPN
- Demurrage at IDR 30.000.000, - per Day after free time (7 days prorated)
- Loading/Unloading Cost
- Applicable Loading Port & Discharging Port Charges
- Working Permit, or Any Additional Permit at Site, or Entry Permit at Site (if any)
- Deugro Indonesia Terms and Conditions at the previous offering letter.

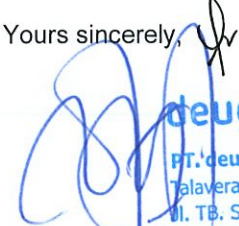
Payment:

As agreed by SCF or by transfer based on per shipment

We hope we can support you at this project and thank you for considering our company as your marine transportation provider. We look forward to the possibility of working with you.

Jakarta, 18 February 2025

Yours sincerely,



PT. deugro Indonesia
Talavera Office Park, 27th floor Suite #05
Jl. TB. Simatupang Kav.22-26
Jakarta Selatan 12430, Indonesia
SARI SAFIANTI
Director
PT. deugro Indonesia

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**Surat Penawaran Penyedia
FIBS PROJECTS**

Number : 0037/COMM/FIBS/II/2025

Subject : PROYEK PEMBANGUNAN JETTY I BARU DI INTEGRATED TERMINAL MANGGIS – BALI

Dear Sir/Madam,

Please find below our Proposal

To	: PT WIKA	Subject	: Seafreight	Terms	: FOT
Attn	: Mr. Ferry	Project	: Manggis	GW/Vol	: as per Packing List
RoE	: -	Date	: 20 Februari 2025	Validity	: TBC

Origin	Description	ETD	Qty	Tonnage	Total Weight (Kg)	Unit Price (Rp)	Total Price (Rp)
Cilegon	Shipment 1 (Cigading)	W3 Maret 2025	87.00	1,387.00	4,980,000	750	3,735,000,000
	Shipment 2 (Cigading)	W3 April 2025	109.00	1,799.00			
	Shipment 3 (Cigading)	W3 Mei 2025	96.00	1,794.00			
Surabaya	Shipment 1 (Surabaya) 40m	W1 Maret 2025	33.00	617.00	3,032,000	850	2,577,200,000
	Shipment 2 (Surabaya)	W1 April 2025	70.00	1,597.00			
	Shipment 3 (Surabaya) 42m	W1 Mei 2025	32.00	818.00			
					Grand Total		6,312,200,000

Above rate included:

- Dunnage & Lashing on Barge
- Barge 230 FT to Manggis (Free Time Demmorage 6 days combined)
- Port Agency
- Cargo insurance
- IMS Supervision

Exclude:

- Stevedoring at both Side
- Pick Up cargo at Manufacture
- Unloading Permit
- Demurrage Barge IDR 25.000.00,-/Day

T & C :

- All rates is quoted on General Cargo:Non-Hazardous only.
- Subject to the fluctuation of BAF/ CAF / FSC / ISS and other applicable surcharges imposed by relevant authorities and Carriers
- Quotation excludes VAT 11% (for local handling only), cargo insurance, taxes, duties, dues, legalization/consular documentation (if any).
- Quotation is based on cargo details provided at time of enquiry and subject to final packing list
- Cargo Packing not included, unless specifically indicated. The shipper is responsible to ensure cargo is properly packed for transportation.
- Services not quoted will be proceeding separately
- Terms of Payment : as per agreement

Regards,



Rastian Nazir
Direktur

PT. FIBS PROJECT MANAGEMENT

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