

Surat Penawaran Penyedia
PT. Sutrakabel Intimandiri (SUTRADO KABEL)

No. Penawaran : QO/2024/08/000199-04
Quotation Number

Pelanggan : PT Wijaya Karya
Customer

Nama Proyek : LPG Refrigerated Tuban 2
Project Name

Kontak :
Contact us

Penjual : Lukman Habibie
Salesperson

No. Telp|Seluler : 081316563222
Phone|Mobile

Syarat Pembayaran : 50% CBD 50% TT 60 DAYS
Payment Terms

Surel :
Email

No. Number	Produk Product	Merek Brand	Jumlah Qty	Satuan UOM	MOQ MOQ	Harga Satuan Unit Price	Harga Total Total Price
1	N2XSRY-FR (CU/XLPE/CTS/AWA/PVC-FR) 1x240mm ² 18/30(36)kV	SUTRADO KABEL	1,224	Mtr		Rp 543,400.00	Rp 665,121,600.00
2	N2XSRY-FR (CU/XLPE/CTS/AWA/PVC-FR) 1x70mm ² 3.6/6(7.2)kV	SUTRADO KABEL	264	Mtr	300	Rp 159,640.00	Rp 42,144,960.00
3	N2XSRY-FR (CU/XLPE/CTS/AWA/PVC-FR) 1x185mm ² 3.6/6(7.2)kV	SUTRADO KABEL	5,331	Mtr		Rp 367,640.00	Rp 1,959,888,840.00
4	N2XSRY-FR (CU/XLPE/CTS/AWA/PVC-FR) 1x240mm ² 3.6/6(7.2)kV	SUTRADO KABEL	3,327	Mtr		Rp 452,920.00	Rp 1,506,864,840.00
5	N2XSRY-FR (CU/XLPE/CTS/AWA/PVC-FR) 1x300mm ² 3.6/6(7.2)kV	SUTRADO KABEL	12,165	Mtr		Rp 605,800.00	Rp 7,369,557,000.00
6	N2XSERGbY-FR (CU/XLPE/CTS/SWA/PVC-FR) 3x35mm ² 3.6/6(7.2)kV	SUTRADO KABEL	3,201	Mtr		Rp 345,800.00	Rp 1,106,905,800.00
7	N2XSERGbY-FR (CU/XLPE/CTS/SWA/PVC-FR) 3x70mm ² 3.6/6(7.2)kV	SUTRADO KABEL	7,293	Mtr		Rp 550,680.00	Rp 4,016,109,240.00
8	N2XSERGbY-FR (CU/XLPE/CTS/SWA/PVC-FR) 3x120mm ² 3.6/6(7.2)kV	SUTRADO KABEL	5,355	Mtr		Rp 845,000.00	Rp 4,524,975,000.00

Total	Rp 21,191,567,280.00
Total	
Biaya Kirim	Rp 0.00
Delivery Cost	
Sub Total	Rp 21,191,567,280.00
Sub Total	
PPN	Rp 2,331,072,400.80
Taxes	
Total Order	Rp 23,522,639,680.80
Grand Total	

PT Sutrakabel Intimandiri

Raya Bogor. 49, Jl. Roda Pembangunan No.5, Bogor, Indonesia 16710

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e : marketing@sutrakabel.com

ISO 9001 ISO 14001 ISO 45001 SMK3

www.sutrakabel.com

**Surat Penawaran Penyedia
PT Jembo Cable Company Tbk**

Head Office & Factory:

Jl. Pajajaran Kel. Gandasari, Kec. Jatiuwung, Tangerang 15137 Indonesia
Phone : +62 21 591 9442

Marketing Office:

Mega Glodok Kemayoran Office Tower B 6th Floor. Jl. Angkasa Kav. B-6,
Kemayoran Jakarta Pusat
Phone : +62 21 6570 1511, 2937 1222
Website : <http://www.jembo.co.id>

No Ref : PS/ 2355-J/SAR/2024 rev1
Contact Person : Mr. Alief Kusuma Praja (08111-886-115)

Jakarta, 07 Agustus 2024

To : PT. Wijaya Karya (Persero) - LPG Tuban 2 - MV
Attn : Mr. Hendry

Dear Mr,

Hereby we submit the following quotation :

No.	Type and Size	Length Mtr	MoQ	Price IDR / m	Total Price Rp	NOTE
MV Cables (18/30kV)						
1	(Cu / XLPE/ CTS / PVC / AWA / PVC) - N2XSRY (Flame retardant Cat-A)	1C x 240 mm2	1,224	581,140	711,315,360	
MV Cables (3,6/6kV)						
2	(Cu / XLPE/ CTS / PVC / AWA / PVC) - N2XSRY (Flame retardant Cat-A)	1C x 70 mm2	264	183,720	48,502,080	
3	(Cu / XLPE/ CTS / PVC / AWA / PVC) - N2XSRY (Flame retardant Cat-A)	1C x 185 mm2	5331	383,360	2,043,692,160	
4	(Cu / XLPE/ CTS / PVC / AWA / PVC) - N2XSRY (Flame retardant Cat-A)	1C x 240 mm2	3327	497,350	1,654,683,450	
5	(Cu / XLPE/ CTS / PVC / AWA / PVC) - N2XSRY (Flame retardant Cat-A)	1C x 300 mm2	12,165	612,700	7,453,495,500	
6	(Cu / XLPE / CTS / PVC / SWA / PVC) - N2XSERY (Flame retardant Cat-A)	3C x 35 mm2	3,201	309,870	991,893,870	
7	(Cu / XLPE / CTS / PVC / SWA / PVC) - N2XSERY (Flame retardant Cat-A)	3C x 70 mm2	7,293	517,530	3,774,346,290	
8	(Cu / XLPE / CTS / PVC / SWA / PVC) - N2XSERY (Flame retardant Cat-A)	3C x 120 mm2	5,355	818,900	4,385,209,500	
Total					21,063,138,210	
PPN 11%					2,316,945,203	
Grand Total					23,380,083,413	

Terms & Condition :

- Price
- Term Of Payment

: Franco Tuban (on truck)
: DP 10%
FAT 30%
ready Shipment 30% (70% sebelum kirim)
BA Mos 20%
MDR 5%
Retensi 5% counter BG
: 12 Weeks
: 14 (fourteen Days)
: Wooden Drums

- Lead time production after receipt of drawing approval
- Validity
- Packing
- The Price subject to change any time without notification
- Manufacturing prossessed after approval Datasheet, Drum Schdule and Down Payment received, Whichever comes Later

Best regards,

PT Jembo Cable Company Tbk



Jimmy Wilaya
Direktur



Moh. Mustain
Sales Manager

**Surat Penawaran Penyedia
PT Voksel Electric Tbk.**



PT VOKSEL ELECTRIC Tbk.

Factory : Jalan Raya Narogong Km. 16, Cileungsi, Bogor 16820, Indonesia
Tel : (62-21) 8230525, 82491712, 82491720 Fax : (62-21) 8230526, 8249 1701
Website : www.voksel.co.id E-mail : ve@voksel.co.id



Kepada : PT. WIJAYA KARYA (Persero)		No. Quotation : 011/Q/WW/IX/2024-06
Up. : Bp. Hendry		No. Visit :
No. Telp : 0218508640		SPC ID : 1202085 rev. 0
Email : hendry.mp@wikamail.id		No. Inquiry :
		Tgl. Inquiry : 30 Desember 2024
		Sales : Wisnu Wardhana
		No. Telp. : 081212009030
		Email : wisnu@voksel.co.id
Nama Project : LPG REFRIGERATED TUBAN 2		

Dengan Hormat,

Bersama ini kami mengajukan penawaran harga sesuai permintaan di atas sebagai berikut:

No.	Item	Qty (Mtr)	Unit Price Satuan	Total (Rp)
1	Cu/XLPE/CTS/PVC/AWA/PVC-FR CAT.A 1 x 70 mm ² - 3.6/6 (7.2) kV	264	191,800	50,635,200
2	Cu/XLPE/CTS/PVC/SWA/PVC-FR Cat. A 3x35 mm ² -3.6/6 (7.2)kV -Y-	3,201	319,200	1,021,759,200
3	Cu/XLPE/CTS/PVC/SWA/PVC-FR Cat.A 3x70 mm ² -3.6/6 kV -Y-	7,293	497,600	3,628,996,800
4	Cu/XLPE/CTS/PVC/SWA/PVC-FR Cat. A 3 x 120 mm ² -3.6/6 kV -Y-	5,355	774,700	4,148,518,500
5	Cu/XLPE/CTS/PVC/AWA/PVC-FR Cat. A 1 x 185 mm ² -3.6/6 (7.2) kV	5,331	364,500	1,943,149,500
6	Cu/XLPE/CTS/PVC/AWA/PVC-FR Cat. A 1 x 240 mm ² - 18/30 (36) kV	1,224	511,800	626,443,200
8	Cu/XLPE/CTS/PVC/AWA/PVC-FR Cat. A 1 x 240 mm ² -3.6/6 (7.2) kV	3,327	460,700	1,532,748,900
9	Cu/XLPE/CTS/PVC/AWA/PVC-FR Cat. A 1 x 300 mm ² -3.6/6 (7.2) kV	12,165	562,900	6,847,678,500
		38,160		
Total				19,799,929,800
PPN 11%				2,177,992,278
Grand Total				21,977,922,078

Terms and Conditions:

1. Harga Satuan belum termasuk PPN 11%, Franco Tuban

2. Pembayaran : Cash before delivery

Bank OCBC NISP

A/C No. 545-8000-92649 (IDR)

a.n. PT VOKSEL Electric Tbk.

3. Validity Surat Penawaran Harga ini berlaku 3 Hari kerja

4. Purchase Order berlaku sejak Down Payment diterima

5. Purchase Order harus mencantumkan informasi yang berkaitan dengan produksi dan pengiriman barang :

- Nomor Surat Penawaran Harga ini
- Term of Payment dan Delivery Term (Ex-Factory / Franco)
- Lokasi pengiriman barang dan PIC contactnya (bila dikirim)
- Delivery Schedule yang telah disetujui
- NPWP bila customer baru

6. Lama pengiriman efektif sejak Uang Muka (Down Payment) diterima, Technical Approval dan Drum Plan (bila ada)

7. Perhitungan penawaran harga untuk standard length, apabila ada perubahan standard length/drumplan akan dikenakan biaya penambahan haspel

8. Barang yang sudah ready sesuai dengan delivery schedule yang disepakati yang tercantum di PO / Kontrak Customer segera terkirim / diambil. Lebih dari 30 hari kalender sejak jadwal pengiriman yang disepakati, DP akan hangus

- Akan Dikenakan Biaya gudang Rp 75.000/m3/bulan

Demikian kami sampaikan, kami berharap dapat menjalin kemitraan yang lebih baik atas perhatian dan kerjasamanya kami ucapkan terima kasih.

Hormat kami,


PT VOKSEL ELECTRIC Tbk
JAKARTA
Dr. Rizal Nangoy
Director